

# Pre-Qualification of Retailers

## PHASE ONE – ONE MILLION LAPTOP INITIATIVE

The **GOVERNMENT OF KENYA** has received a credit from the International Development Association (IDA) in the amount of US\$ 114.4 Million equivalent towards the cost of the Transparency & Communications Infrastructure Project (TCIP). Credit No. 4284-KE; Project ID No. P094103. TCIP will be implemented by the **Kenya ICT Board** under the **Ministry of Information and Communications**. The Board therefore intends to apply part of the credit for phase one of the one million laptops initiative.

Phase one of the one million laptop initiative will involve providing a financing contribution in the form of a voucher to university students who are Kenyan citizens to enable them acquire a laptop and associated accessories. The purpose of this pre-qualification is to identify Retail Distributors with national coverage and level of service necessary to implement a major nationwide initiative. The Board intends to short list up to 5 approved retailers.

Retailers must meet the following requirements:

- Must be registered and accredited by the laptop and software manufacturers/authorized resellers
- Demonstrate that they carry well known brands of laptop with multiple levels of features/quality/performance;
- Have been in the business for at least five years;
- Have a presence in Nairobi and at least three other regional cities or major towns.
- Must guarantee prices on the products advertised for the laptop initiative for a period of at least 120 days from the date of pre qualification;

Interested retailers should provide the following:

- Written Referral letters from at least two clients serviced in the past 2 years.
- Statement of capability of managing the initiative

Retailers are required to provide different (tiered) packages, which would be categorized along the following;

Minimum Specifications

Good	Better	Best
<ul style="list-style-type: none"> <li>• 10" Screen</li> <li>• 1.6 Ghz Processor</li> <li>• Operating System</li> <li>• "Light" Student Office &amp; Anti-Virus (preferred inclusive)</li> <li>• 1GB RAM</li> <li>• 120GB HDD</li> <li>• Wi-Fi</li> <li>• At least one year warranty on laptops</li> </ul>	<ul style="list-style-type: none"> <li>• 15" Screen</li> <li>• 2.0 Ghz Processor</li> <li>• Operating System</li> <li>• "Light" Student Office &amp; Anti-Virus (preferred inclusive)</li> <li>• 2 GB RAM</li> <li>• 160 GB HDD</li> <li>• Wi-Fi</li> <li>• At least one year warranty on laptops</li> </ul>	<ul style="list-style-type: none"> <li>• 15"+ Screen</li> <li>• 2.0+ Ghz Processor</li> <li>• Operating System</li> <li>• Student Office &amp; Anti-Virus (Preferred inclusive)</li> <li>• 3 GB RAM</li> <li>• 250 GB HDD</li> <li>• Wi-Fi</li> <li>• At least one year warranty on laptops</li> </ul>

The price of the laptop should be indicated separately from the cost of any accompanying accessories. Retailers may also offer additional non-requisite bundle products with the laptops to make their offering more desirable.

Retailers may lower their prices or provide different packages as the program is implemented for competitive or any reason.

The products must be filled in the prescribed format which may be downloaded from the Kenya ICT Board website ([www.ict.go.ke](http://www.ict.go.ke))

Completed pre-qualification documents clearly marked "**LAPTOPS: Pre-qualification – Phase One: One million Laptop Initiative**" should be addressed to:

**THE DEPUTY CEO/TCIP PROGRAMME MANAGER  
KENYA TRANSPARENCY & COMMUNICATIONS INFRASTRUCTURE PROJECT (KTCIP)  
KENYA ICT BOARD, TELEPOSTA TOWERS, KENYATTA AVENUE, 12<sup>TH</sup> FLOOR  
P.O. BOX 27150 – 00100, NAIROBI  
Tel: 2089061**

and deposited in the 'Tender box' located on the main door of the Kenya ICT Board Office.

Applications by email should be sent to [procurement@ict.go.ke](mailto:procurement@ict.go.ke) and should be received by 25<sup>th</sup> June 2010 at 5.00pm East Africa time.

Please contact the procurement department for clarifications if any, on: [procurement@ict.go.ke](mailto:procurement@ict.go.ke)

**Vision**  
Kenya becomes a top ten global ICT hub.

**Mission**  
To rapidly and innovatively transform Kenya through promotion of ICT for